



18TH ANNUAL DeltaAssociates Washington/Baltimore MULTIFAMILY MARKET OVERVIEW & AWARDS FOR EXCELLENCE





AWARDS FOR EXCELLENCE



APARTMENT AWARDS

BEST LEASE-UP PACE FOR A NORTHERN VIRGINIA APARTMENT COMMUNITY



AVENIR PLACE

Vienna, VA

+ Mill Creek Residential Trust



BEST LEASE-UP PACE FOR A SUBURBAN MARYLAND APARTMENT COMMUNITY



CADENCE AT CROWN

Gaithersburg, MD

+ The Bozzuto Group



BEST LEASE-UP PACE FOR A DISTRICT OF COLUMBIA APARTMENT COMMUNITY



CAMDEN NOMA

Washington, DC

+ Camden

BEST LEASE-UP PACE FOR A BALTIMORE APARTMENT COMMUNITY



PARAGON AT COLUMBIA OVERLOOK

Elkridge, MD

- + Chesapeake Realty Partners
- + WPM Management



BEST WASHINGTON/BALTIMORE GREEN APARTMENT COMMUNITY



GALLERY BETHESDA

Bethesda, MD

- + The Donohoe Companies
- + Vantage Management
- + WDG Architecture

BEST WASHINGTON/BALTIMORE ADAPTIVE REUSE APARTMENT COMMUNITY



SKY HOUSE

Washington, DC

- + Urban Atlantic
- + The JBG Companies
- + Wiencek & Associates

BEST WASHINGTON/BALTIMORE NEIGHBORHOOD IMPACT APARTMENT COMMUNITY



CITY MARKET AT O

Washington, DC

- + Roadside Development, LLC
- + Shalom Baranes Associates



BEST WASHINGTON/BALTIMORE INTERIOR DESIGN APARTMENT COMMUNITY - NEW CONSTRUCTION



PORTLAND FLATS AT MONROE STREET MARKET

Washington, DC

- + The Bozzuto Group
- + Abdo Development
- + RD Jones & Associates Interior
Architecture and Design

BEST WASHINGTON/BALTIMORE INTERIOR DESIGN APARTMENT COMMUNITY - RENOVATION



RIVER HOUSE

Arlington, VA

- + Vornado / Charles E. Smith
- + Hartman Design Group, Inc.



BEST WASHINGTON/BALTIMORE APARTMENT RENOVATION COMMUNITY



CASCADE AT LANDMARK

Alexandria, VA

+ Greystar

+ Studio 39

BEST WASHINGTON/BALTIMORE LOW-RISE APARTMENT COMMUNITY



AVALON ARLINGTON NORTH

Arlington, VA

- + AvalonBay Communities
- + The Preston Partnership

BEST WASHINGTON MID-RISE APARTMENT COMMUNITY



CORNERSTONE AT MONROE STREET MARKET

Washington, DC

- + The Bozzuto Group
- + Abdo Development
- + KTG Group

BEST BALTIMORE MID-RISE APARTMENT COMMUNITY



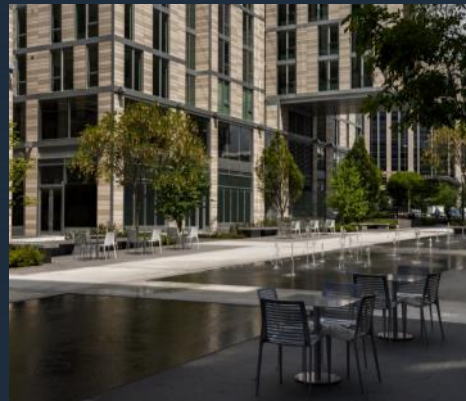
GUNTHER APARTMENTS

Baltimore, MD

- + Obrecht Commercial Real Estate
- + Kinsley Equities
- + Kettler Management
- + Gordon and Greenberg



BEST WASHINGTON/BALTIMORE HIGH-RISE APARTMENT COMMUNITY



THE APARTMENTS AT CITYCENTER

Washington, DC

- + Hines
- + The Bozzuto Group
- + Shalom Baranes Associates



CONDOMINIUM AWARDS

BEST SALES PACE FOR A WASHINGTON/BALTIMORE CONDOMINIUM COMMUNITY



THE FLATS AT METRO WEST

Fairfax, VA

+ PulteGroup

+ Minno & Wasko Architects

HIGHEST AVERAGE SALES PRICE PER SQUARE FOOT FOR A WASHINGTON/BALTIMORE CONDOMINIUM COMMUNITY



1055 HIGH

Washington, DC

+ EastBanc



BEST WASHINGTON/BALTIMORE ADAPTIVE REUSE CONDOMINIUM COMMUNITY



THE ORONOCO WATERFRONT RESIDENCES

Alexandria, VA

+ EYA

+ Shalom Baranes Associates

BEST WASHINGTON/BALTIMORE CONDOMINIUM CONVERSION COMMUNITY



SOMERSET HOUSE

Washington, DC

- + Tenacity Group
- + Condo Network @ Long and Foster
- + Forrest Perkins
- + IBL Enterprises
- + Capitol Design



BEST WASHINGTON/BALTIMORE BOUTIQUE CONDOMINIUM COMMUNITY



EDMONDS SCHOOL

Washington, DC

- + CAS Riegler
- + Ditto Residential
- + McWilliams | Ballard
- + R2L Architects

BEST WASHINGTON/BALTIMORE CONDOMINIUM COMMUNITY



THE RESIDENCES AT CITYCENTER

Washington, DC

- + Hines
- + The Mayhood Company
- + Shalom Baranes Associates



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