

SUBMISSION FORM FOR 2018 WASHINGTON/BALTIMORE MULTIFAMILY AWARDS FOR EXCELLENCE

DEADLINE FOR SUBMISSION IS JULY 27th, 2018

We regret that we cannot accept entries beyond this date

Examples of Award Categories (Please see Rules for Submission for details on category criteria)

CONDOMINIUMS:

- . Best Condominium Community
- . Best Adaptive Reuse Condominium Community
- . Most Innovative Condominium Community
- . Best Neighborhood Impact Condominium Community
- . Best Condominium Community Interior Design
- . Best Boutique Condominium Community

APARTMENTS:

- . Best High-Rise Apartment Community
- . Most Innovative Apartment Community
- . Best Neighborhood Impact Apartment Community
- . Best Interior Design Apartment Community
- . Best Green Apartment Community
- . Best Apartment Community Renovation

Date form submitted: _____

Note: Please fill out a separate form for each award category you would like to submit. Attach additional sheets as necessary.

Award Category: _____

Project Name & Address: _____

Developer Name(s): _____

Architect(s): _____

Interior Designer: _____

Management or Sales/Marketing Organization: _____

Nearest Metro station (please indicate approximate distance): _____

STRUCTURE TYPE:

- High Rise (9 stories and above)
- Mid-Rise (5-8 stories)
- Low-Rise/Garden (1-4 stories)

PROJECT STATUS:

- Year Completed: _____
- Date Marketing Began: _____
- Total Units: _____
- Total Units Sold/Leased: _____

Please list the unit mix, sizes and base prices (rent) of all unit types at your project:

Unit Type (eg: 1BR/1B)	# Units	Size (SF)*	Base Price (Rent)**

*Includes only heated and cooled space within the unit.

**Current or most recent.

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IN-UNIT AMENITIES: (PLEASE CHECK ALL THAT APPLY)

- | Standard | Upgrade | Standard | Upgrade |
|--------------------------|---|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> Carpeted Bedrooms | <input type="checkbox"/> | <input type="checkbox"/> Stainless Steel Appliances |
| <input type="checkbox"/> | <input type="checkbox"/> Hardwood Floors in main living areas | <input type="checkbox"/> | <input type="checkbox"/> Granite/Quartz countertops |
| <input type="checkbox"/> | <input type="checkbox"/> Ceramic tile in kitchens/baths | <input type="checkbox"/> | <input type="checkbox"/> Walk-in closets |
| <input type="checkbox"/> | <input type="checkbox"/> Ceramic tile in entry area (foyer) | <input type="checkbox"/> | <input type="checkbox"/> Balcony/Terrace |
| <input type="checkbox"/> | <input type="checkbox"/> Crown Molding | <input type="checkbox"/> | <input type="checkbox"/> Fireplace |
| <input type="checkbox"/> | <input type="checkbox"/> Full-Size Washer/Dryer in unit | <input type="checkbox"/> | <input type="checkbox"/> 9'+ Ceiling Height |
| <input type="checkbox"/> | <input type="checkbox"/> Self-Cleaning Oven | <input type="checkbox"/> | <input type="checkbox"/> Advanced Wiring |
| <input type="checkbox"/> | <input type="checkbox"/> Dishwasher/Disposal | <input type="checkbox"/> | <input type="checkbox"/> Wall-to-wall carpeting |

Other (Please list): _____

PROJECT AMENITIES: (PLEASE CHECK ALL THAT APPLY)

- | | |
|---|---|
| <input type="checkbox"/> Swimming Pool | <input type="checkbox"/> Business Center |
| <input type="checkbox"/> 24-hour desk/concierge | <input type="checkbox"/> Media room/Theater |
| <input type="checkbox"/> Fitness Center/Room | <input type="checkbox"/> Controlled Access |
| <input type="checkbox"/> Clubhouse/Community Room | <input type="checkbox"/> Game Room |
| <input type="checkbox"/> Conference Room | <input type="checkbox"/> Storage |
| <input type="checkbox"/> Wi-Fi in Common Areas | <input type="checkbox"/> Bike Storage |
| <input type="checkbox"/> Dog Wash Station | <input type="checkbox"/> Dog Park/Dog Run |

Parking (please describe type of parking and number of spaces) _____

Other (Please list): _____

Please provide information as to why we should consider this project as an award winner. In doing so, please refer to our criteria on the following pages.

In addition to completing this form, we request that you provide any **print** marketing materials available for the project for which you are submitting. At least one (preferably more) clear, digital photos are required on a thumb drive or by e-mail in JPEG format. We regret that we cannot accept any CD's, DVD's, flash photography or videos. **Materials provided to Delta Associates will NOT be returned and may be used in Delta Associates' awards materials and publications (with proper credit).**

If you need further information regarding the submission process, please contact Shaunta Bruner at
(202) 778-3123 or Shaunta.Bruner@deltaassociates.com

RULES FOR SUBMISSION

- Photos of property in JPEG format on a thumb drive or Dropbox (we cannot accept CD's, videos or DVD's) as well as a sample of all print marketing materials must be submitted for consideration.
- Materials provided to Delta Associates will **not** be returned.
- **Deadline to submit all information is July 27th, 2018. We cannot accept entries beyond this date.**
- Please note: 9+ stories is considered a high-rise; 5-8 stories is considered mid-rise and 1-4 stories is considered low-rise/garden.
- All categories are comprised of Class A product (except for the renovation award).
- All submissions must be projects with 30+ units (expect for boutique communities).
- Awards are given only to projects located within the metro areas of Washington and Baltimore.

APARTMENT AWARD CATEGORIES CRITERIA FOR SUBMISSION:

Best High-Rise Apartment Community

- Investment Grade, Class A product
- Above average absorption pace
- Occupancy began between July 2017 and June 2018
- Above average marketing program/materials
- Exceptional design

Most Innovative Apartment Community

- Investment Grade, Class A product
- Above average absorption pace
- Occupancy began between July 2017 and June 2018
- Above average marketing program/materials
- Unique design (interior and/or exterior) and innovative features and finishes

Best Neighborhood Impact Apartment Community

- Investment Grade, Class A product
- Above average absorption pace
- Occupancy began between July 2017 and June 2018
- Above average marketing program/materials
- Apartment was built into an established community which had a positive impact

Best Interior Design Apartment Community

- Investment Grade, Class A product
- Above average absorption pace
- Occupancy began between July 2017 and June 2018
- Above average marketing program/materials
- Unique and innovative interior design (features and finishes)

Best Green Apartment Community

- LEED certified or uses green technology in construction
- Investment Grade, Class A product
- Above average absorption pace

- Occupancy began between July 2017 and June 2018
- Above average marketing program/materials
- Innovative and excellent design and features

Best Apartment Community Renovation

- Investment Grade, Class B product
- Above average renovations
- Completion of renovation between July 2016 and June 2017

CONDOMINIUM AWARD CATEGORIES CRITERIA FOR SUBMISSION:

Best Condominium Community

- Initial occupancy must be by July 2018
- A Delta representative must be able to take a walk-through and tour of the community and at least one unit
- Innovative and excellent design and features
- Prime location (within its metro area)
- Above average sales pace and prices
- 1st class marketing program

Best Condominium Adaptive Reuse Community

- All or part of prior use was not residential (eg: office, hotel, industrial)
- Must be under construction or occupied by July 2018
- A Delta representative must be able to take a walk-through and tour of the community and at least one unit
- Innovative and excellent design and features
- Prime location (within its metro area)
- Above average sales pace and prices
- 1st class marketing program

Most Innovative Condominium Community

- Must have begun marketing between July 2017 and June 2018
- A Delta representative must be able to take a walk-through and tour of the community and at least one unit
- Innovative and excellent design and features
- Prime location (within its metro area)
- Above average sales pace and prices
- 1st class marketing program
- Innovative design (interior and/or exterior)
- Any/all of the following: unique common areas/amenities, in-unit design/layout or community features

Best Neighborhood Impact Condominium Community

- Condominium was built into an established community which had a positive impact
- Must be under construction or occupied by July 2018
- A Delta representative must be able to take a walk-through and tour of the community and at least one unit
- Innovative and excellent design and features
- Prime location (within its metro area)
- Above average sales pace and prices
- 1st class marketing program

To obtain more information regarding the 22nd Annual Washington/Baltimore Awards for Excellence, please contact Shauntá Bruner at (202) 778-3123 or Shaunta.Bruner@deltaassociates.com

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